## **2021 FINANCIALS**



Lake County Partners leverages both public and private investment to fuel growth in Lake County. The organization continues to run a lean and efficient operation, investing the majority of its revenue into economic development and marketing initiatives that directly support business attraction, retention and talent development.

INCOME	2021	2020
Public Sector Investment	\$545,055	\$514,750
Private Sector Investment	\$355,000	\$269,600
Grants	\$317,611	\$94,880
Consulting	\$32,102	\$133,000
Events / Other	\$144,894	\$131,733
	\$1,394,662	\$1,143,963

EXPENSES	2021	2020
Program Services	\$914,435	\$736,453
General & Administrative	\$218,002	\$175,962
Fundraising	\$112,780	\$115,409
	\$1,245,217	\$1,027,824

NET INCOME	\$149,445	\$116,139
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REVENUE SOURCE	2021	2020
Public	\$577,157	\$647,750
Private	\$817,505	\$496,213
	\$1,394,662	\$1,143,963
Public	41%	57%
Private	59%	43%